

From: Charles Welsh
To: Microsoft ATR
Date: 1/23/02 7:59pm
Subject: Microsoft settlement....

Over the last decade, I have known executives at two different companies (Neither of whom were mentioned in the antitrust trial) who lost their businesses solely because Microsoft decided that they should not continue to exist.

I also continue to work with companies who cannot conceive of choosing other than a Microsoft solution to base their products on. They simply assume that Microsoft will use its monopoly power to kill all competitors in any product area that it enters. Therefore, it is efficient to base their businesses solely on Microsoft technology and therefore risky to use any other technology.

I am hopeful that you will assess a meaningful remedy and a punitive sanction against Microsoft. In doing so, I hope that you will choose to take actions that allow real competition in the industry again. The market power that Microsoft commands is truly astonishing. The current remedies proposed do not correct this situation.

--

Charles V. Welsh
5949 Killarney Circle
San Jose, CA 95138
408.528.7681 V
408.528.7680 F

CC: dgillmor@sjmercury.com;;@inetgw